



## Outstanding Contribution Award Bill Fanning, Kvaerner Canada

For more than 30 years, Bill Fanning has been a well respected and influential leader in the province's oil & gas industry with a proven record of accomplishment in strategic planning, business growth, operations management, profitability and sustainability.

For the past six years, Bill has held the position of president and country manager for Kvaerner Canada Ltd., where he is responsible for leading the growth of Kvaerner's business interests in Canada. This includes Kvaerner early phase activities, strategic planning, business development, EPCI delivery models, executing studies and FEEDs and support to front-end engineering, tender teams and project execution teams. Today, Kvaerner Canada is conducting business in this province's offshore oil & gas industry, Alberta's oilsands and British Columbia's LNG industry.



Preceding this role, Bill led many successes for other businesses. For example, in 1996, he was one of the major architects in the establishment of the Hibernia Alliance in preparation for Hibernia first oil. The Alliance was formed to include best-in-class service companies, globally and locally, across the full production operations value chain, including well services, well construction, operations and maintenance, supply base and logistics, catering and accommodations. The Alliance featured an innovative Gain Share Program that aligned all major Hibernia contractors toward asset performance, safety and reliability. Today, 20 years later, several of the original Alliance member companies continue to support Hibernia.

As Mobil Oil/HMDC commercial manager, Bill led the development of a 20-year contracting plan for the Hibernia oilfield. Bill was a member of Mobil Oil's project management team that led the engineering, procurement, construction, commissioning and start up of the Hibernia platform and contract manager for the \$1.3 billion GBS contract. Bill was integral to Hibernia being delivered on-schedule and on-budget in 1997.

A strong advocate for the importance of continued innovation in our industry, under Bill's leadership, in 2014, Kvaerner Canada Ltd. collaborated with Statoil Canada Ltd. and RDC – now Innovate NL – in researching concepts and designs for deepwater Arctic separation and storage facilities. The facilities would be used in conjunction with a fixed or floating offshore production facility, consist of concrete tanks mounted on the seabed, and be used for separation of gas and water from oil and storage of stabilized and separated oil. When commenting on the project, then RDC CEO Glenn Janes said, “These projects represent opportunities to not only develop new technologies, but also enhance R&D capacity in Newfoundland and Labrador. I am confident this collaborative initiative will prove significant long-term benefits to the province.”

In 2015, Kvaerner Canada and Memorial University signed a five-year agreement to conduct research on how to extend the operating life and improve the safety and design efficiency of concrete structures exposed to a harsh and ice-infested offshore environment.

In addition to his own businesses, Bill has helped shape the industry through his involvement with Noia as a director on the association's Board of Directors from 2006 to 2008 and again from 2013 to 2016. Today, he still brings value, knowledge and insight to many Noia committees, including the 2018 Conference Committee. Bill was also a driving force behind the development of Noia's *Redefining Oil* strategy – a long-term vision for the provincial oil & gas industry and is a member of the provincial government's Industry Development Council.

Beyond his work life, Bill is a dedicated member of the community and finds time to contribute to many local organizations, such as the NL Chapter of the Canadian Cancer Society, Junior Achievement, St. John's Boys and Girls Club and the Special Olympics – just to name a few.

Bill Fanning clearly embodies the spirit of the Outstanding Contribution Award. His contributions to date have been immense and have helped make the industry what it is today.